# The Financial Impact of Hospital Readmissions

Indiana Hospital Association

June 25, 2015



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## Learning Objectives

- Understand the history and current state of the CMS Hospital Readmissions Reduction Program
- Review the impact of the CMS Hospital Readmissions Reduction Program on hospitals, nationally and in Indiana
- Calculate an individual hospital's readmission penalty and the financial impact related to reducing excess readmissions
- Identify underlying readmissions trends based on the QualityNet Hospital-Specific Readmissions Report
- Review the ways in which new reimbursement policies will influence provider efforts to reduce readmissions



# History of the CMS Hospital Readmissions Reduction Program



MONDAY april, 15 2013

# NEWS

№ 34757/63

Only fresh news

#### Editor's choise

Will the crises destroy our domestical stock exchange market? Survival giade from our analytics team.

Value-based Purchasing ...... р.3

#### Technology

Totaly new break through in computer technology! Following computer generation will be finter, cheaper, smaller! See how this will change our near future

#### Travel

New popular travel destinations are open studey. Lat yourself he spotted

Analytics

Financial news today important account. High volume of import gives a hope to the rise of national economic situations. Gains of importers of national goods on internal markets.

foreign markets will lead to the luck of vacancies. As appears today fall of economic bars and national markets would be optional. Foreign markets supplies banking system applies. Financial news

system upplies. Financial news

founded 1953

#### Weather forecast

#### Today

day 57 17/14 10 stight 47 F/W AC clear



Tomorrow day 50. ¥/10 ℃

night 43°F/6°C some clouds

#### Business

Local markers supplies banking system applies. Financial news today important account. New vacausies appears, reonomic crises. Rise of economy in new year Financial account

opens all over the world. New stucks of goods will cuse lower pricing and increase customer

BULLINIES

goods on internal markets goods on mines



MONDAY april, 15 2013

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Readmissions

Penalties

№ 34757/63

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BUILDING

goods on internal markets

goods on mines

## Average Hospital Operating Margin

• United States: 5.7%

Top 5		Bottom 5		Indiana: 9.1%
Alaska	16.2%	West Virginia	2.2%	
Utah	15.8%	Arkansas	2.0%	
Nebraska	12.6%	Maine	1.7%	
New Mexico	11.0%	New York	0.0%	
Colorado	10.2%	Rhode Island	-2.1%	

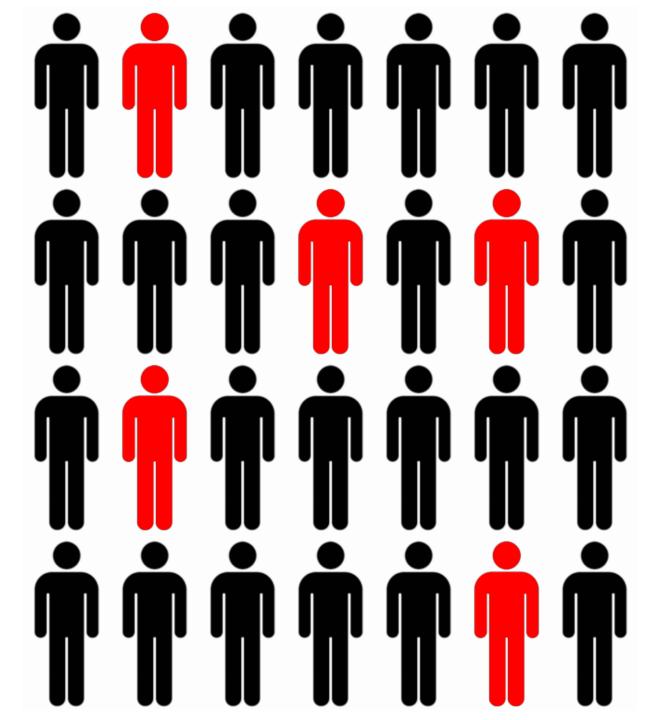
Source: American Hospital Association, 2013 Data

### "Excess Readmissions" Definition

More readmissions than CMS predicts...

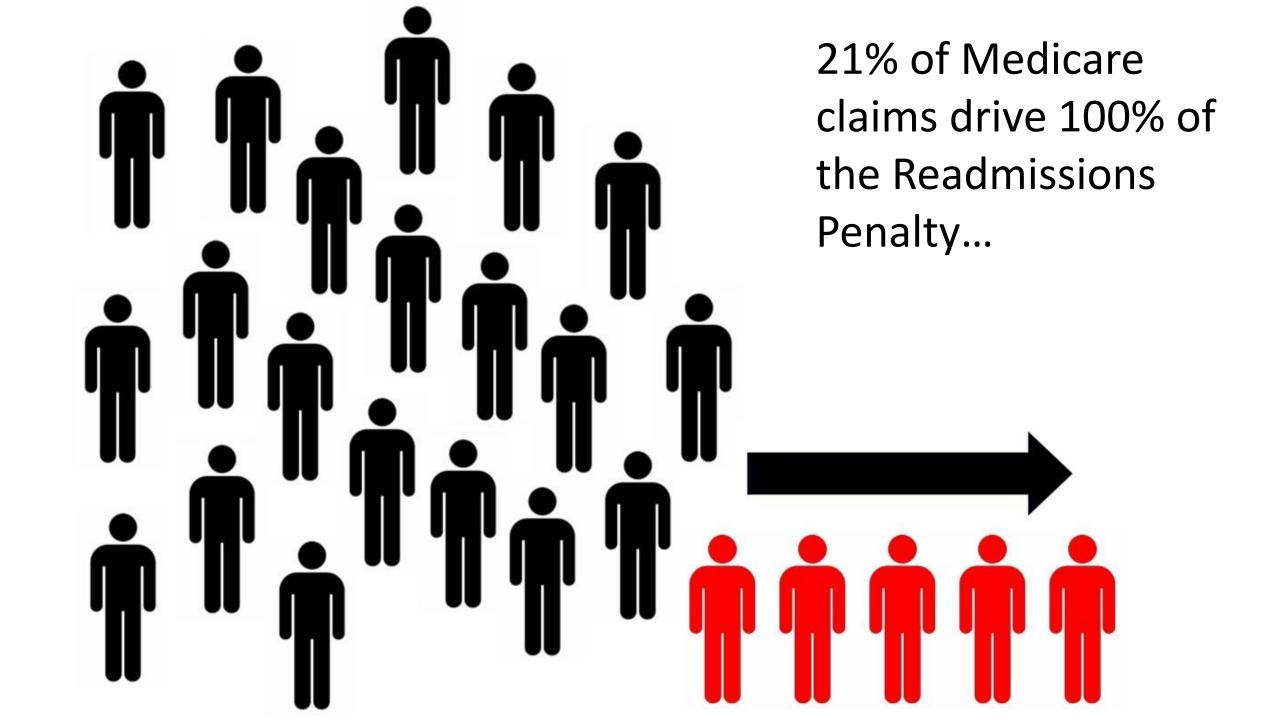
## HRRP Applicability

- Applies to "subsection(d)" hospitals (IPPS)
- Excludes:
  - Critical Access, VA, Cancer and US territory hospitals
  - Medicare Advantage
  - Puerto Rico Hospitals
- Maryland hospitals are included in the program but the penalty is waived
- Smaller set of included hospitals vs. IQR readmissions calculations



#### Readmissions Measures

- AMI
- Heart Failure
- Pneumonia
- COPD
- Total Hip and/or Knee Replacement





## Readmission Measures – Timing

- Example: Coronary Artery Bypass Graft Surgery (CABG)
- FY 2014 IPPS Final Rule: CMS indicated intent to explore a readmissions measure for CABG (August 2013)
- FY 2015 IPPS Proposed Rule: Proposed adding CABG as a new readmissions measure for FY 2017 (May 2014)
- FY 2015 IPPS Final Rule: Finalized adding CABG as a new readmissions measure for FY 2017 (August 2014)
- Measure Review Period will be July 1, 2012 June 30, 2015

## Maximum Readmission Penalty

FY 2013	FY 2014	FY 2015/2016
1%	2%	3%

## Concerns about the Current Program

- Socioeconomic factors
- Related / unrelated vs. planned / unplanned readmissions
- Flaw in legislation language
  - Multiplier
  - CBO
- Preclusion language
- Encourages "teaching to the test"

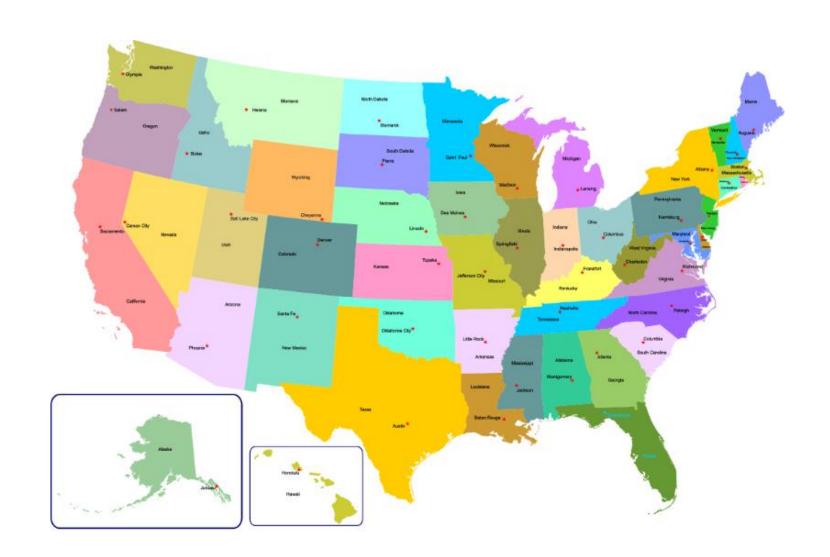
## Concerns about the Current Program

- Larger hospitals penalized more than smaller hospitals
- Quality perception
- No credit for being under the average on a measure
- Post-acute readmission sources not tracked
- Readmissions rates vs. mortality rates
- Some admissions are double-counted across measures

#### US Senate Bill

- S.2501: The Hospital Readmission Accuracy and Accountability Act of 2014
- Sponsors: Manchin (D-WV), Kirk (R-IL), Wicker (R-MS), Nelson (D-FL)
- Would require CMS to adjust for socioeconomic factors when calculating excess readmissions, starting in FY 2018
- Would require adjustment at a minimum based on income, education level and poverty rate

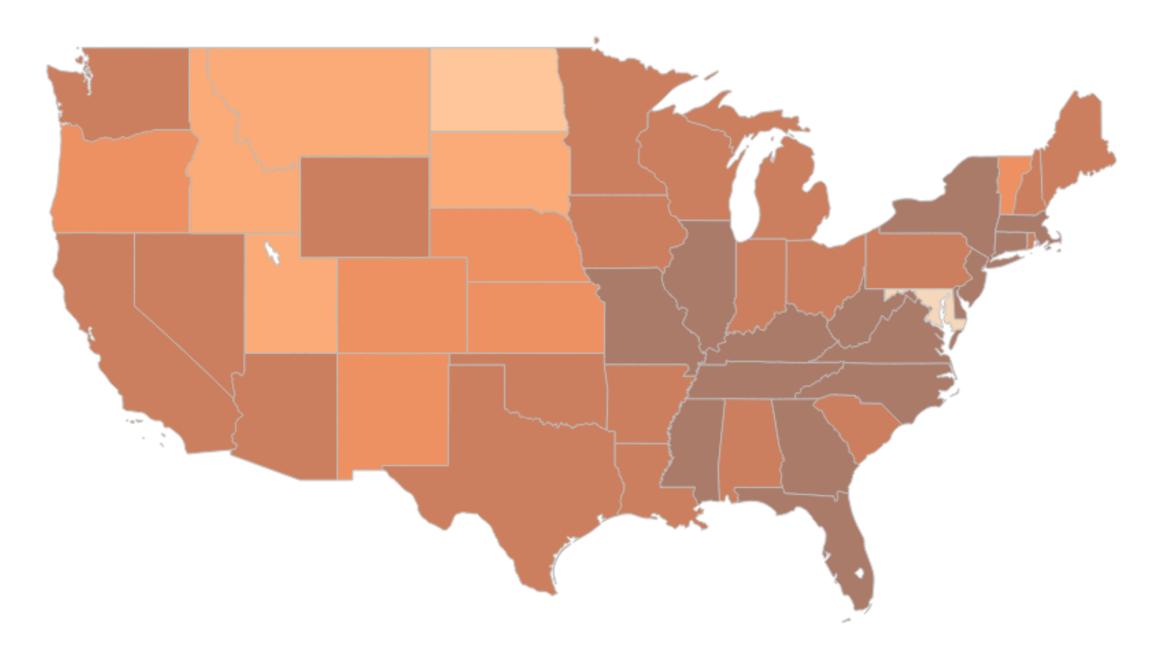
# Impact of the CMS Hospital Readmissions Reduction Program On US Hospitals



# Penalty Statistics

Fiscal Year	2013	2014	2015
Providers Penalized	2,214	2,225	2,638
Total Penalty	\$280M	\$227M	\$428M
Providers Receiving Max Penalty	276	18	39

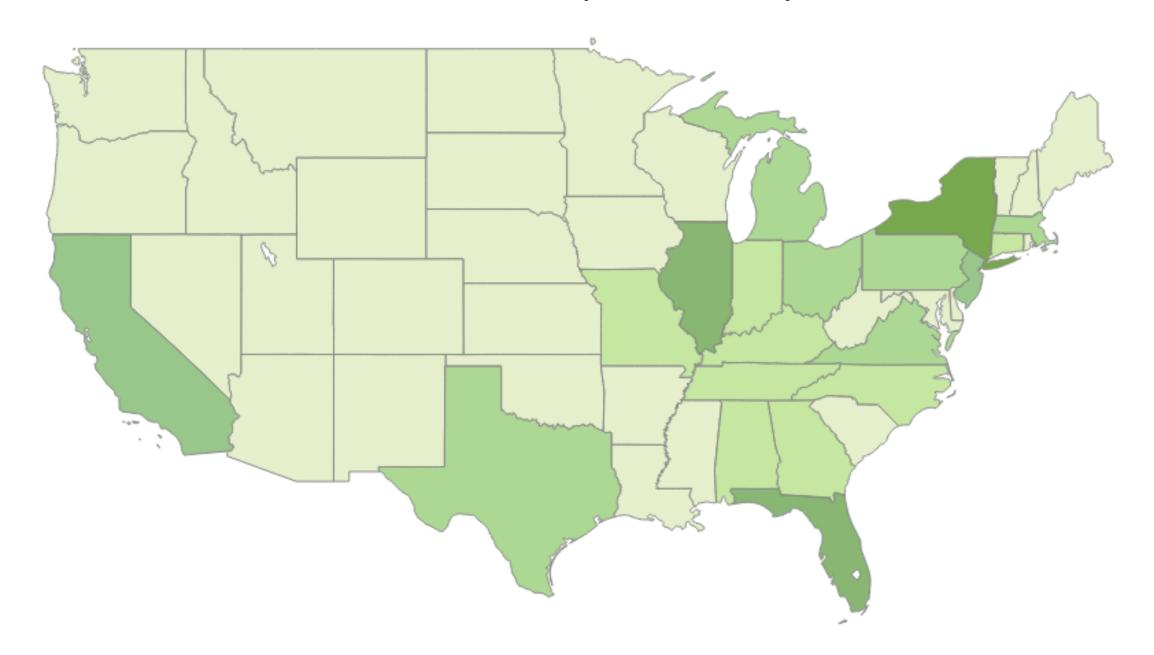
#### % of Hospitals with a FY 2015 Readmissions Penalty



#### % of Hospitals with a FY 2015 Readmissions Penalty

1 (tie)	Washington DC	100%
1 (tie)	Delaware	100%
1 (tie)	New Jersey	100%
1 (tie)	West Virginia	100%
5	Kentucky	97%
6	Illinois	94%
7	New York	93%
8 (tie)	Connecticut	90%
8 (tie)	Massachusetts	90%
10	Florida	88%

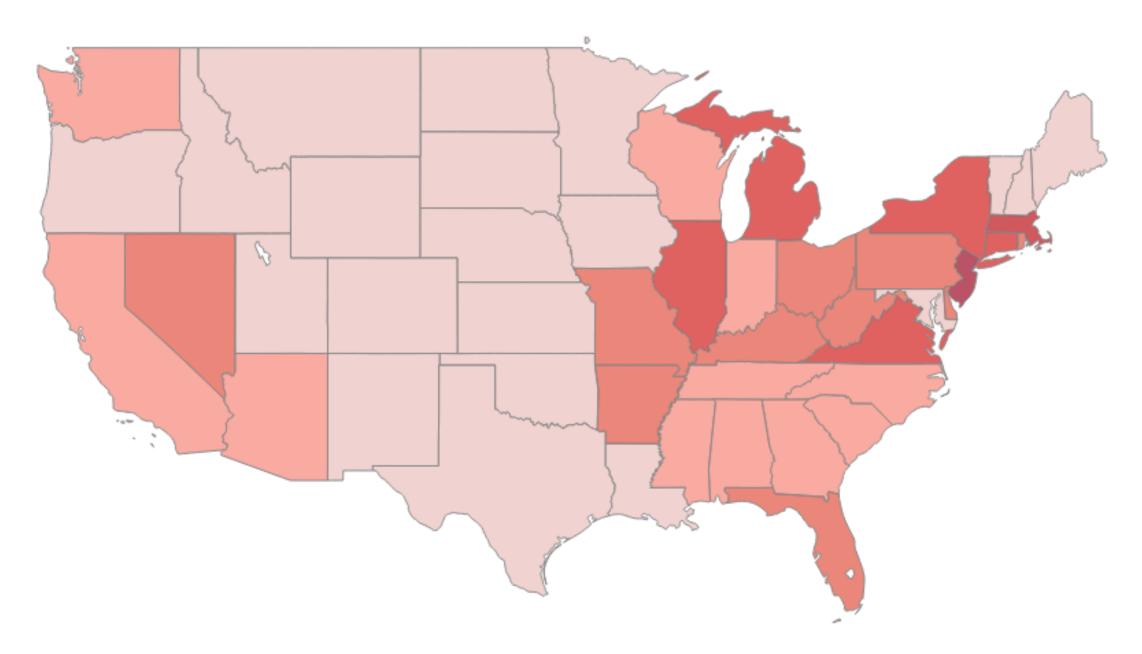
### FY 2015 Total Penalty Amount by State



#### FY 2015 Total Penalty Amount by State

1	New York	\$44,089,872
2	Florida	\$31,516,225
3	Illinois	\$30,368,673
4	California	\$28,458,592
5	New Jersey	\$25,732,396
6	Michigan	\$21,887,556
7	Pennsylvania	\$21,175,869
8	Ohio	\$19,799,858
9	Texas	\$18,410,412
10	Massachusetts	\$16,804,052

#### FY 2015 Average Penalty Per Hospital



#### FY 2015 Average Penalty Per Hospital

1	New Jersey	\$408,451
2	Washington DC	\$335,503
3	Michigan	\$308,275
4	Massachusetts	\$305,528
5	New York	\$290,065
6	Connecticut	\$272,711
7	Illinois	\$253,072
8	Virginia	\$247,804
9	Florida	\$211,518
10	Rhode Island	\$190,883

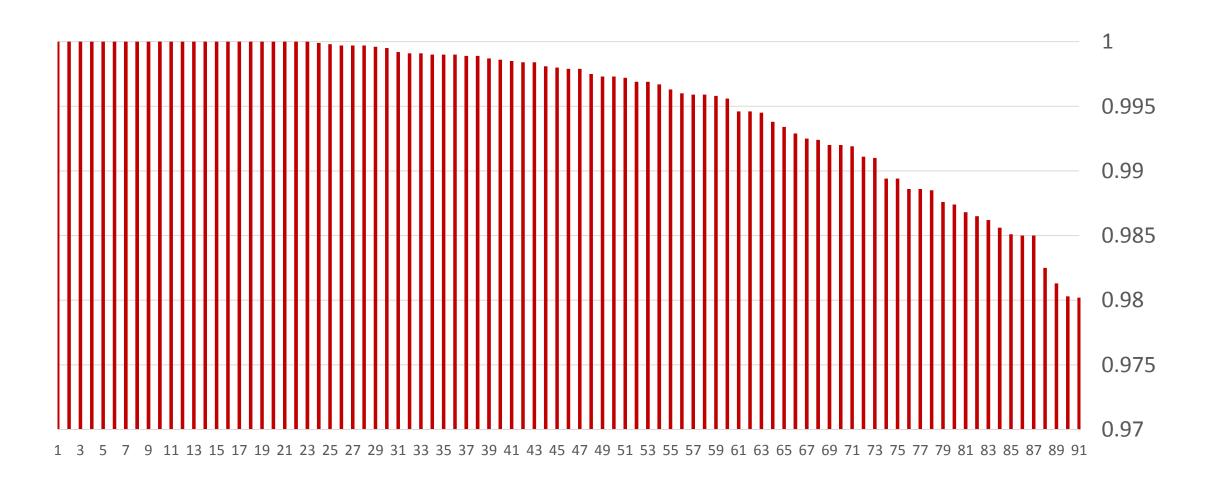
# Impact of the CMS Hospital Readmissions Reduction Program On Indiana Hospitals

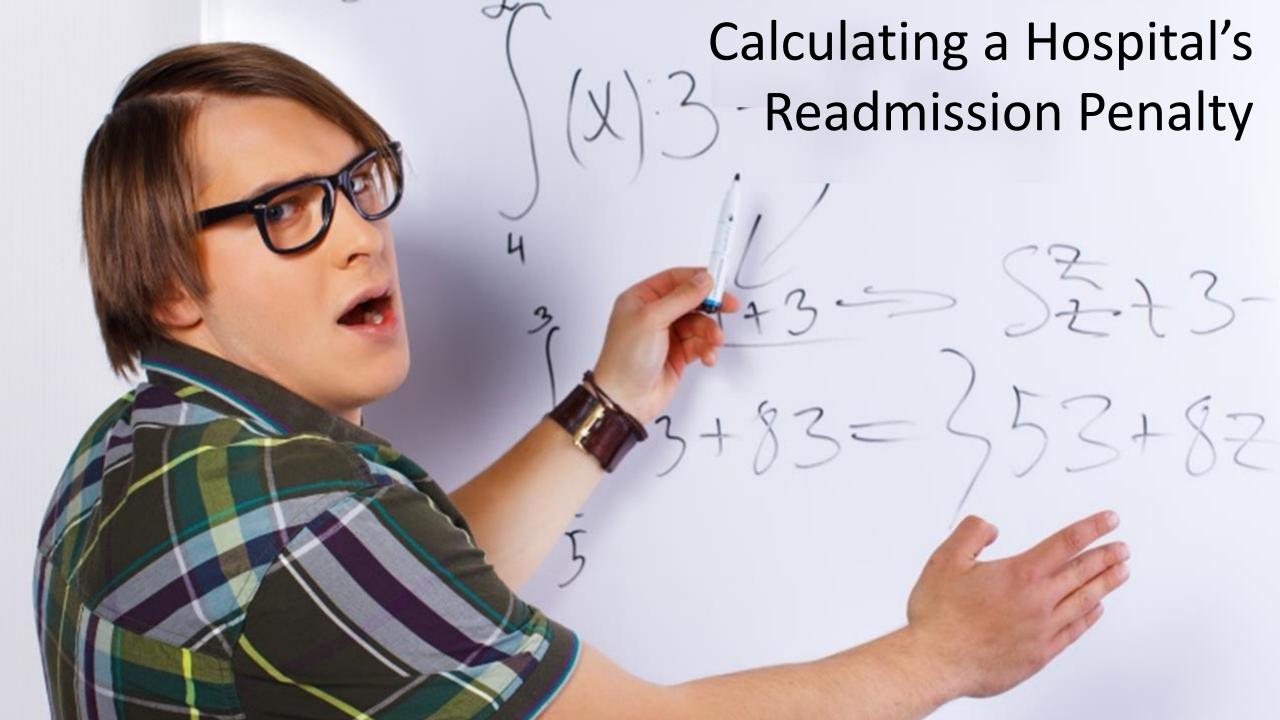


## Indiana Readmissions Penalty Statistics

Fiscal Year	2015
Providers Affected	91
Providers Penalized	68
Providers Experiencing Maximum Penalty	0
Total Penalty	\$9.4M
Average Penalty	\$138K

## Distribution of Indiana FY 2015 Penalty Levels





## Readmissions Penalty Calculation

- Readmissions Adjustment Factor Calculation Requires:
  - Excess Readmission Ratios
  - Aggregate Payments for Excess Readmissions
  - Aggregate Payments for All Discharges
- Published by CMS in the Hospital IPPS Final Rule each year
- Penalty amount not published by hospital, only in total

## Readmissions Adjustment Factor

- Excess Readmission Ratio
  - risk-adjusted predicted readmissions / risk-adjusted expected readmissions
- Calculated for each measure individually
- Ratio of a hospital's predicted readmissions performance to the average predicted readmissions for hospitals nationally
- If less than or equal to 1, there is no penalty related to that measure



"Hospitals cannot independently calculate their Excess Readmission Ratio (ERR) using only their own data, since such calculations require access to national Part A and Part B enrollment and claims data."

- CMS

Aggregate Payments for Excess Readmissions
 For each measure:

sum of base operating DRG payments for the measure x (excess readmission ratio for the measure-1)

- Base Operating DRG Payment:
  - wage-adjusted DRG operating amount + new technology payment, if applicable
- Wage-adjusted DRG Operating Amount:

DRG weight x [(labor share x wage index) + (non-labor share x COLA, if applicable)]

Aggregate Payments for All Discharges

sum of base operating DRG payments for all discharges

Readmissions Adjustment Ratio:

 $1-(aggregate\ payments\ for\ excess\ readmissions\ /\ aggregate\ payments\ for\ all\ discharges)$ 

FY 2015 Readmissions Adjustment Factor:

the higher of the Readmissions Adjustment Ratio or 0.97

## Readmissions Penalty Amount

Readmissions Penalty ("Payment Adjustment Amount"):

[base operating DRG payment amount x readmissions adjustment factor] - base operating DRG payment amount.



#### Revenue Associated with Readmissions

Excess Readmissions Claim Revenue:

number of excess readmissions 1 x average payment per claim for each measure 2

<sup>&</sup>lt;sup>1</sup> Calculated using data from HospitalCompare.gov

<sup>&</sup>lt;sup>2</sup> 2015 Proposed Rule Medicare Provider Analysis and Review (MEDPAR) data. This data file includes Medicare inpatient claim data for FY 2013.

# What About Cost?









## Variable Cost In Hospitals

- Studies estimate variable cost to be 16% 40% <sup>1</sup>
- We based our calculations on a 20% variable cost level

<sup>1</sup> Roberts, R.R et. al, "Distribution of Variable vs. Fixed Costs of Hospital Care," JAMA, Feb 17, 1999

## Cost Calculation Options

- Cost Accounting System
- Cost to Charge Ratios
- Other Estimates

#### Cost Calculation

Variable Cost per Readmission

average charges per claim for each measure  $^{1}$  x (operating + capital CCRs  $^{2}$ ) x 20%

<sup>&</sup>lt;sup>1</sup> 2015 Proposed Rule Medicare Provider Analysis and Review (MEDPAR) data. This data file includes Medicare inpatient claim data for FY 2013.

<sup>&</sup>lt;sup>2</sup> FY 2015 IPPS Final Rule - Impact PUF

#### Final Calculation

 Is the cost savings plus the reduction in the penalty greater or less than the reduction in revenue related to the reduced readmission-related admissions?

 $variable\ cost\ savings + readmissions\ penalty\ reduction - readmission\ revenue = ?$ 

#### Results

• **Every hospital** being penalized under the HRRP would experience a positive financial impact if all excess readmissions were eliminated.

#### Assumptions / Refinements

- Assumed same average cost for all admissions
- We used 1/3 of the excess readmissions listed by CMS
- No replacement admissions considered
- Use of CCRs
- Need to consider costs related to reducing readmissions

Aggregate Payments for Excess Readmissions
 For each measure:

sum of base operating DRG payments for the measure x (excess readmission ratio for the measure-1)

- Base Operating DRG Payment:
  - wage-adjusted DRG operating amount + new technology payment, if applicable
- Wage-adjusted DRG Operating Amount:

DRG weight x [(labor share x wage index) + (non-labor share x COLA, if applicable)]

# MedPAC Example

Number of Pneumonia Cases	100
National Average Pneumonia Readmission Rate	20%
Expected Hospital Readmissions	20
Actual Hospital Readmissions	24
Adjusted (aka "Predicted") Hospital Readmissions	22
Excess Readmissions	2
Excess Readmissions Ratio	1.1000
Average Base Operating Payment for Pneumonia	\$10,000
Payments Received for Excess Readmissions	\$20,000
"Aggregate Payments for Excess Readmissions"	\$100,000

Source: 2013 MedPAC Report to the Congress

# National Impact of the "Multiplier"

Measure	<b>Excess Readmissions</b>	Related Payments
AMI	903	15.5M
COPD	2,005	16.1M
Heart Failure	2,919	28.0M
Pneumonia	1,899	16.7M
Total Hip / Knee	720	10.1M
Total	8,446	\$86.4M

**Total FY 2015 HRRP Penalty: \$428M** 

# Indiana Impact of the "Multiplier"

Measure	<b>Excess Readmissions</b>	<b>Related Payments</b>
AMI	15	220K
COPD	70	529K
Heart Failure	61	576K
Pneumonia	40	335K
Total Hip / Knee	17	213K
Total	203	\$1.9M

**Total Indiana FY 2015 HRRP Penalty: \$9.4M** 

# Required Data Elements and Sources

Standardized Labor/Non-Labor Rate	FY 2015 IPPS Final Rule – Correction Notice (CN)
Wage Index	FY 2015 IPPS Final Rule — CN
Transfer Adjusted CMI	FY 2015 IPPS Final Rule – CN - Impact PUF
Readmission Adjustment Factor	FY 2015 IPPS Final Rule – CN – Impact PUF
Annual Medicare Discharges (Transfer Adjusted Cases)	FY 2015 IPPS Final Rule – CN - Impact PUF
Number of AMI, HF, PN, COPD, and THA/TKA Cases (July 1, 2010 - June 30, 2013)	FY 2015 IPPS Final Rule – CN - Readmission Supplemental Data PUF
Expected Readmission Rate for AMI, HF, PN, COPD and THA/TKA	CMS Hospital Compare/Medicare.gov HRRP Database
Excess Readmission Ratio for AMI, HF, PN, COPD and THA/TKA	FY 2015 IPPS Final Rule - CN - Readmission Supplemental Data PUF
Avg. Payment per Case - AMI, HF, PN, COPD and THA/TKA	Calculated from FY 2013 MedPar data and updated to FY 2015 based on CMS annual payment update calculations
Avg. Cost per Case - AMI, HF, PN, COPD and THA/TKA	Calculated from FY 2013 MedPar data and updated to FY 2015 based on CMS annual market basket rates

#### Resources

- CMS Readmissions Reduction Page: <u>http://cms.gov/Medicare/Medicare-Fee-for-Service-Payment/AcuteInpatientPPS/Readmissions-Reduction-Program.html/</u>
- QualityNet Readmissions Reduction Program Page: <u>https://www.qualitynet.org/dcs/ContentServer?c=Page&pagename=QnetPublic%2FPage%2FQnetTier2&cid=1228772412458</u>
- QualityNet Hospital-Specific Report Information: <u>https://www.qualitynet.org/dcs/ContentServer?c=Page&pagename=QnetPublic%2FPage%2FQnetTier3&cid=1228772412669</u>
- CMS Measure Methodology Reports: <u>https://www.qualitynet.org/dcs/ContentServer?c=Page&pagename=QnetPublic%2FPage%2FQnetTier4&cid=1219069855841</u>
- CMS FY 2015 Final Rule Readmissions Supplemental Public Use File: <u>http://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/AcuteInpatientPPS/Downloads/FY2015-FR-Readmit-Supp-Data-File.zip</u>

# The QualityNet Hospital-Specific Readmissions Report

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## Hospital-Specific Report

- QualityNet.org
- Intended to allow a hospital to review the claims and calculations related to its readmissions penalty
- Overall readmissions statistics
- Individual claims and clinical markers
- 2016 penalties use a review period of 7/1/2011 6/30/2014

Table 1: Your Hospital's Performance on 30-Day All-Cause Unplanned Risk-Standardized Readmission for AMI, COPD, HF, PN, and THA/TKA

#### **HOSPITAL NAME**

Hospital Discharge Performance Period: July 1, 2010 through June 30, 2013

Measure [a]	Number of Eligible Discharges at Your Hospital [b]	Number of Readmissions at Your Hospital [c]		Expected Readmission Rate [e]	Excess Readmission Ratio [f]	National Crude Readmission Rate [g]
AMI	30	3	14.3%	14.7%	0.9757	17.4%
COPD	1	1	21.8%	21.6%	1.0109	20.7%
HF	15	3	21.9%	22.1%	0.9951	22.6%
PN	7	2	15.6%	15.4%	1.0158	17.4%
THA/TKA	2	0	2.7%	2.7%	0.9969	5.1%

total hip arthroplasty and/or total knee arthroplasty.

[a] AMI = acute myocardial infarction; HF = heart failure; PN = pneumonia; COPD = chronic obstructive pulmonary disease; THA/TKA =

- [b] Final number of discharges from your hospital used for measure calculation. Results for measures with fewer than 25 eligible discharges will not be publicly reported nor used to calculate hospital's readmission adjustment for FY 2015; your results are presented here for your information.
- [c] Number of eligible discharges that had an unplanned readmission within 30 days from discharge. Please refer to the FAQ document for an explanation on how the measures count readmission:
- http://www.qualitynet.org >Hospitals-Inpatient>Readmissions Reduction
- [d] The 30-day readmission rate predicted on the basis of your hospital's performance with its observed case mix and your hospital's estimated effect on readmissions (provided in your hospital discharge-level data). The Predicted Readmission Rate is also referred to as "Adjusted Actual Readmissions" in Section 3025 of the Affordable Care Act.
- [e] The 30-day readmission rate expected on the basis of average hospital performance with your hospital's case mix and the average

Table 2: Discharge-Level Information for the AMI Unplanned Readmission Measure HOSPITAL NAME Hospital Discharges Considered during the July 01, 2010 through June 30, 2013 Performance Period

C123457

C123462

C123463

C123464

C123465

C123466

C123467

C123468

C123469

A123456790

A123456791

A123456795

A123456796

A123456797

A123456798

A123456799

A123456800

A123456801

Δ123456802

9

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11

12

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14

ID Numbers.

[Please note row 8 contains risk factor coefficients beginning at column R. Listing of the hospital discharges begins on row 9.1]

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ID Number	HICNO	Medical Record Number	Beneficiary DOB	Admission Date of Index Stay	Discharge Date of Index Stay	Inclusion/ Exclusion Indicator	Index Stay ▼	Principal Discharge Diagnosis of Index Stay
_	_	_		_	_			
1	A123456789	C123456	09/09/9999	09/09/9999	09/09/9999	0	YES	41071

This file contains MOCK data except for national results. In your hospital's own HSR file, the data contains PERSONALLY IDENTIFIABLE IN

(PII). DO NOT EMAIL THE REAL HSR FILES OR ANY OF THEIR CONTENTS BECAUSE THEY CONTAIN PII. When referring to these d

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MALE	HXCABG	HXPCI	ANGINA_MI	CHF	CAD	ACS	ARRHYTHMIAS	VAL_RHE_HEART
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-0.104898375	0.012134455	-0.081562162	0.034124562	0.196445782	-0.010514439	0.008876552	0.084836171	0.117311482
0	0	0	1	1	1	1	1	1
1	0	1	1	1	1	1	1	1
0	0	0	0	1	1	1	0	0
0	0	0	0	0	1	0	0	0
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## Data/Analytic Tools

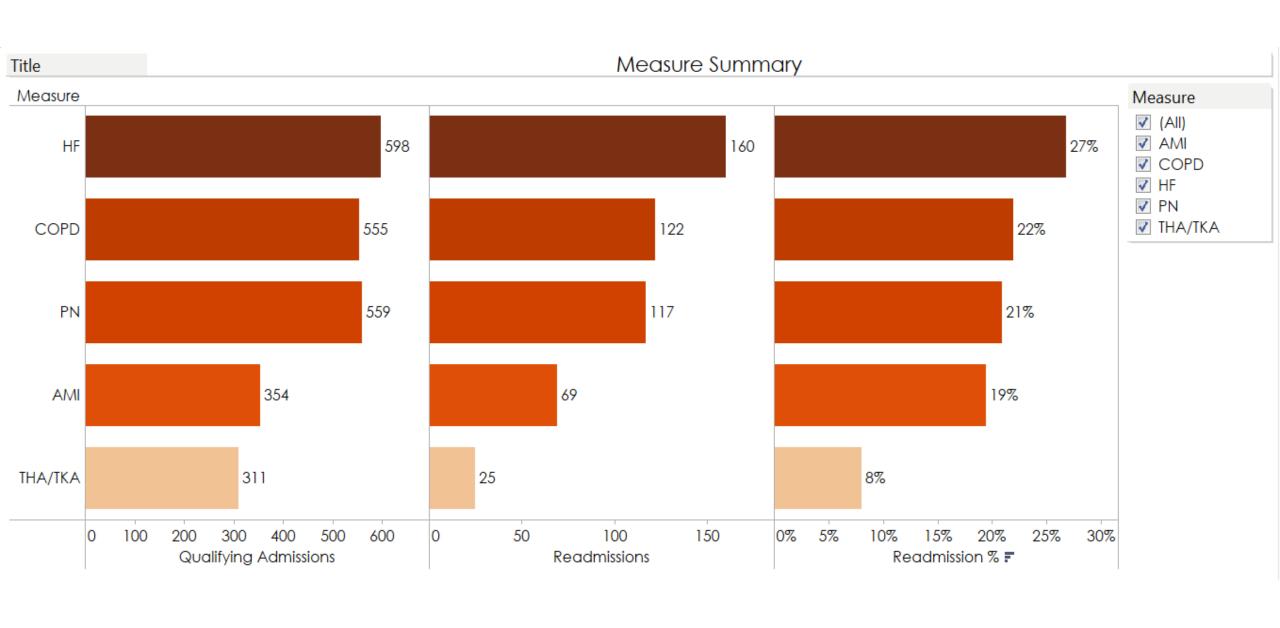
Capture Data from the Index Admission

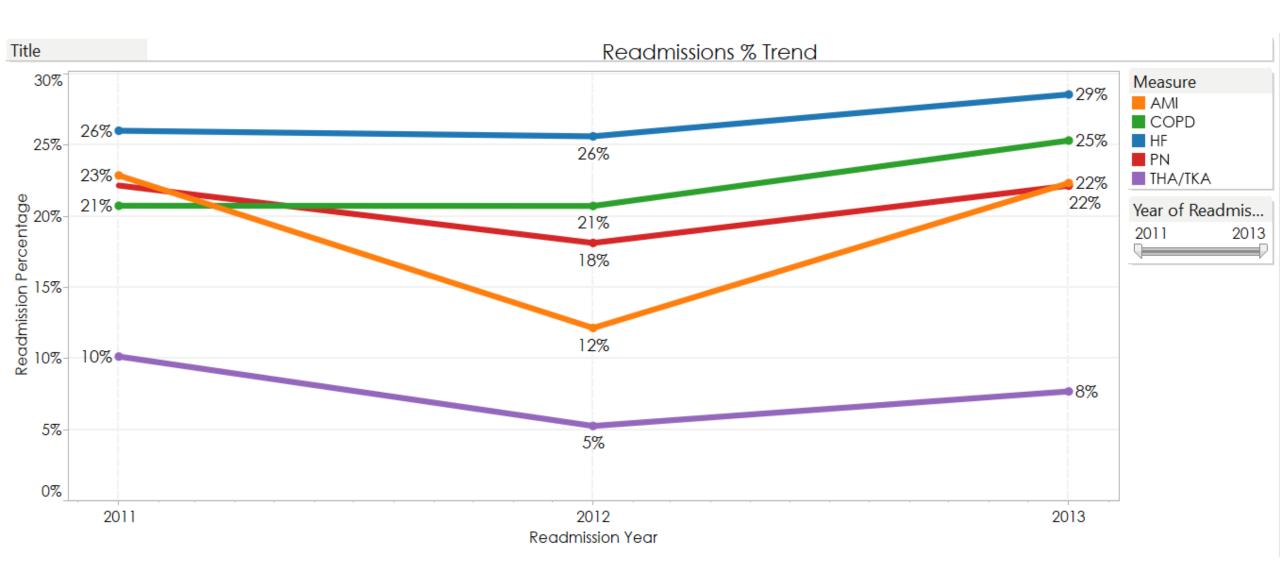
Capture Data from the Post-Discharge Period

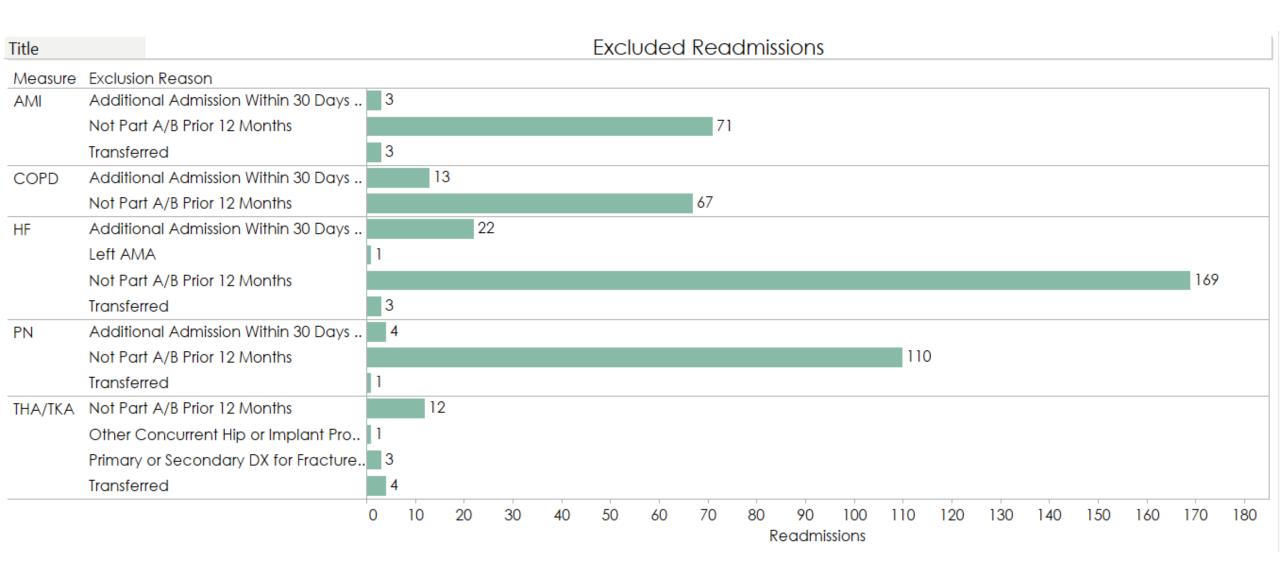
 Identify where to focus resources and specific performance improvement opportunities

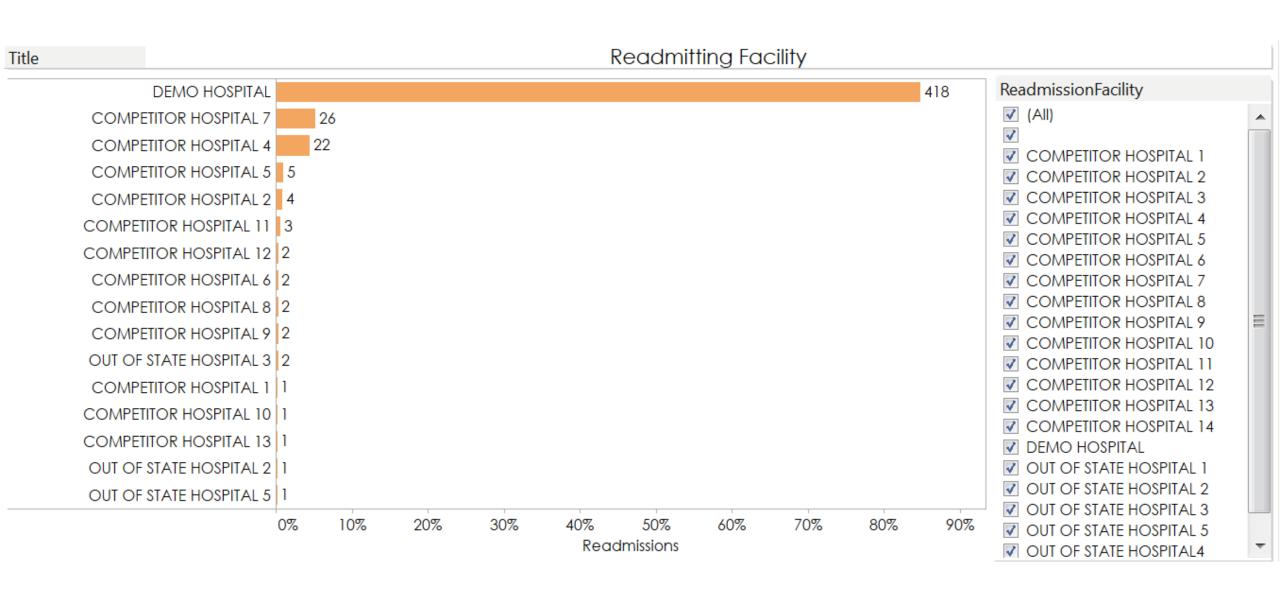
#### Admission/Readmission Analytics

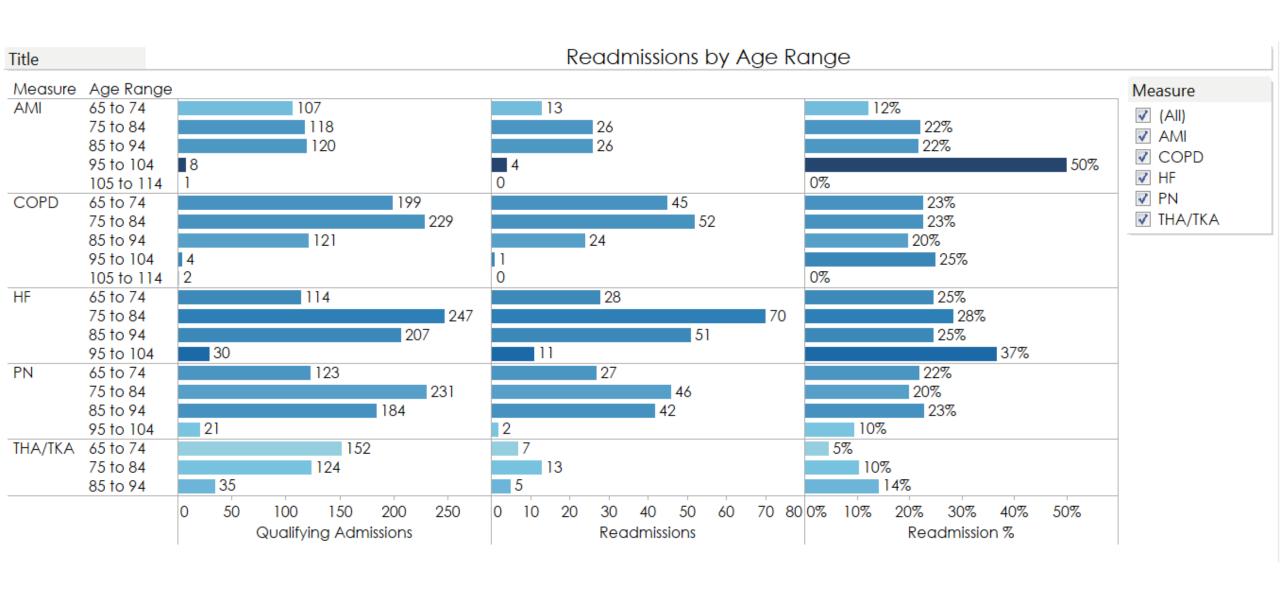
- Medical Necessity Compliance
- Risk Stratification
- Attending Physician/Practice Pattern Variation
- Discharge Planning Process
- Disposition Home, HHA, Rehab SNF
- Socio-economic factors

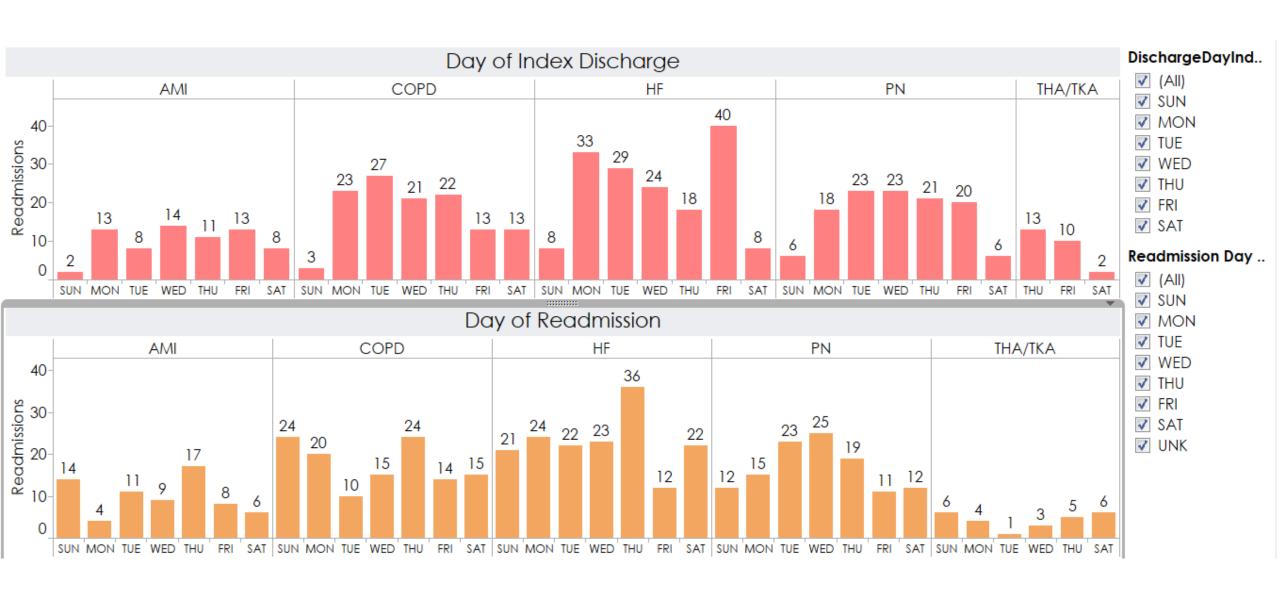


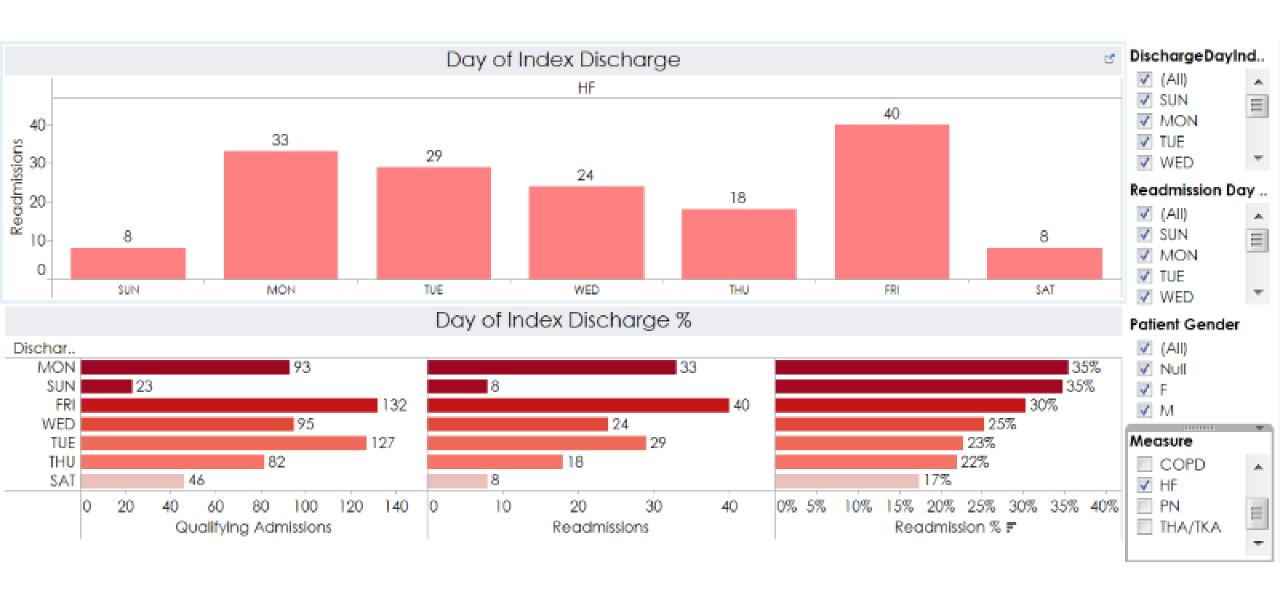


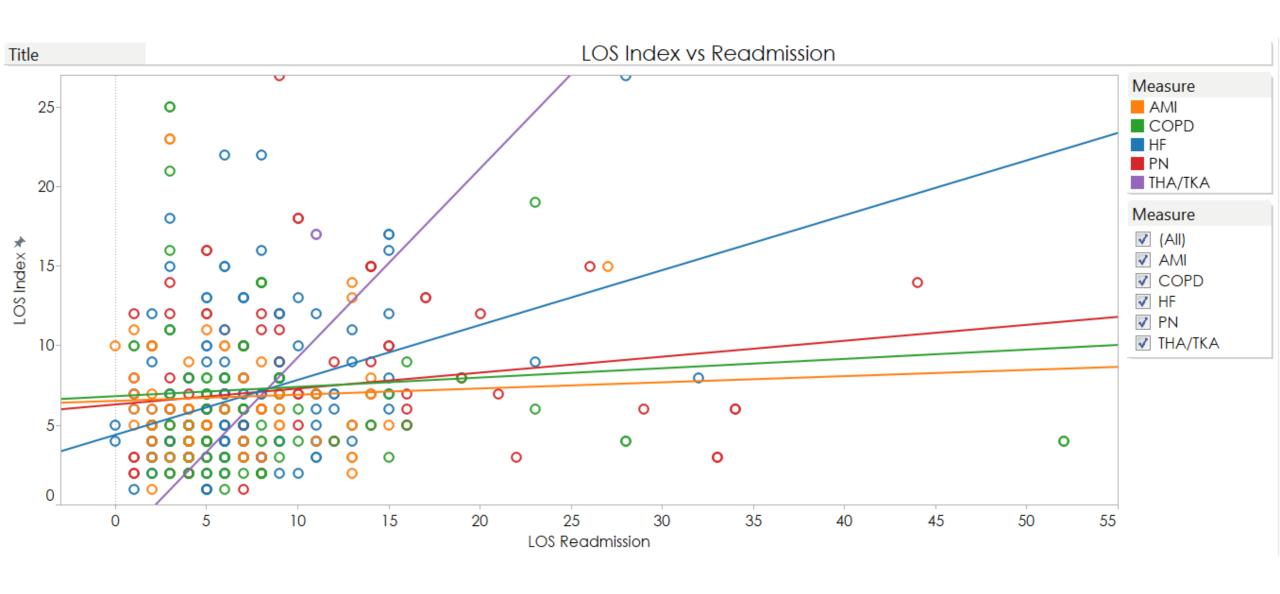


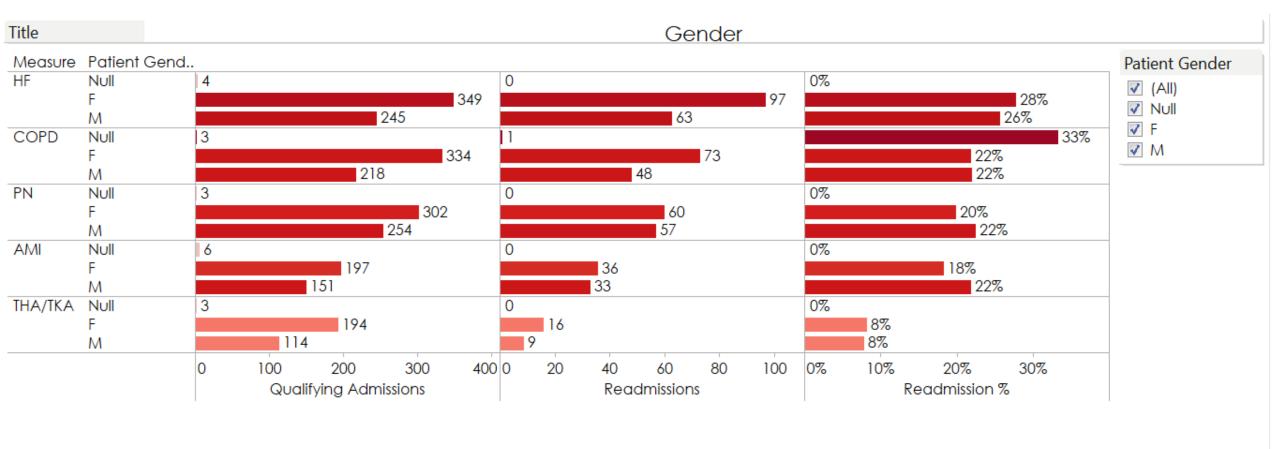


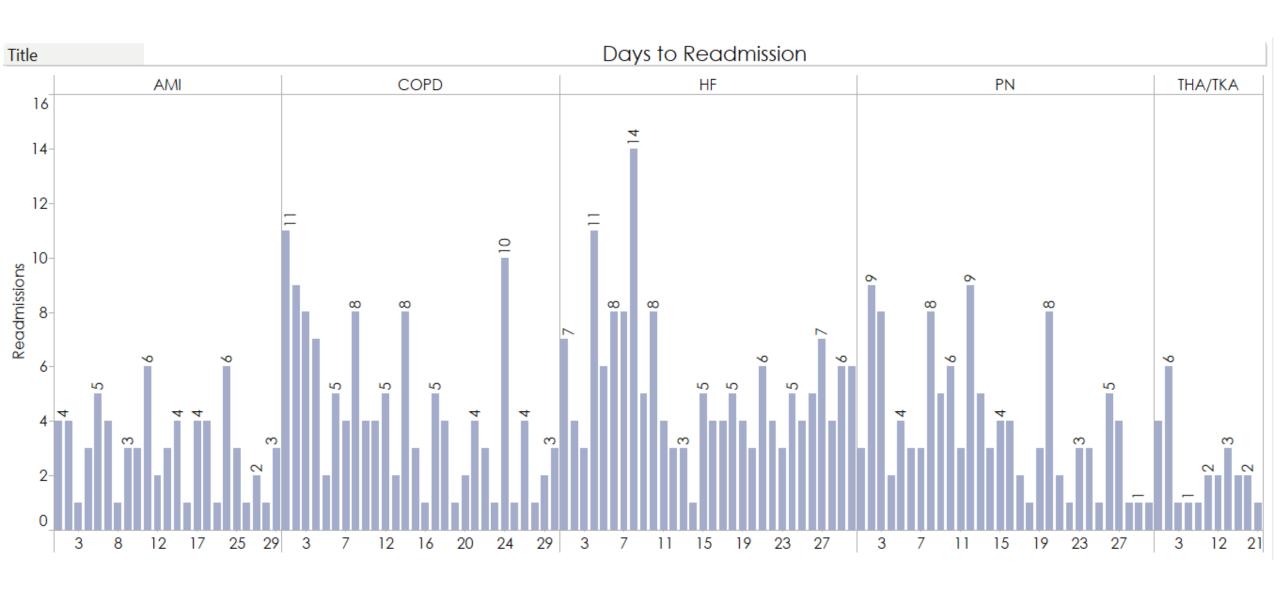


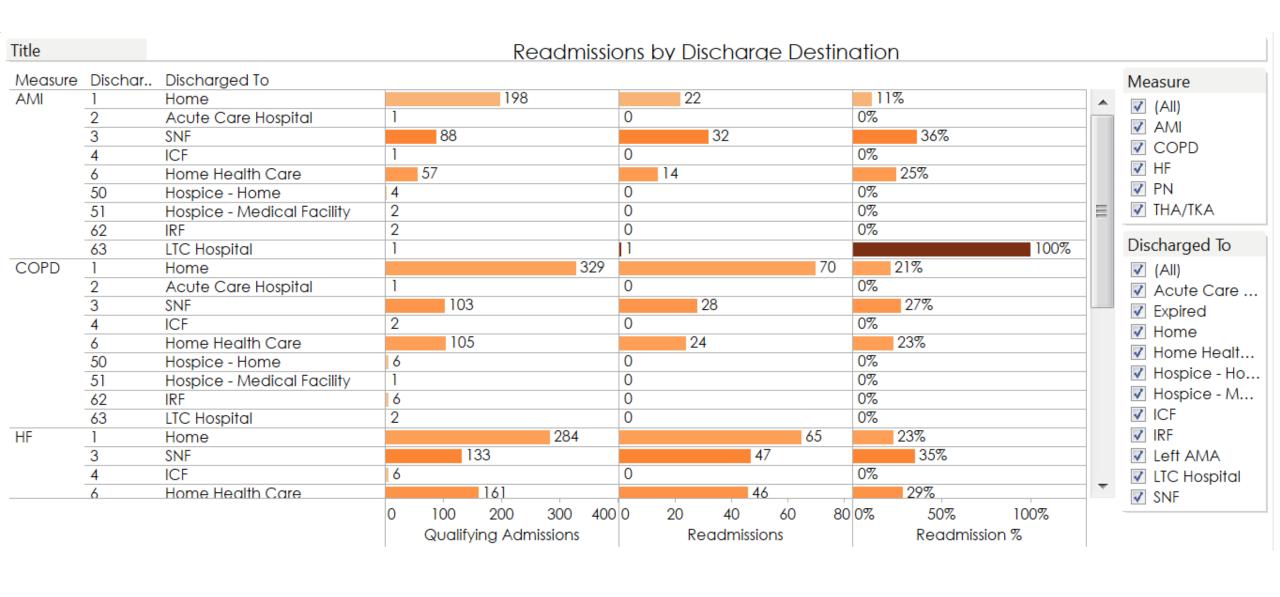


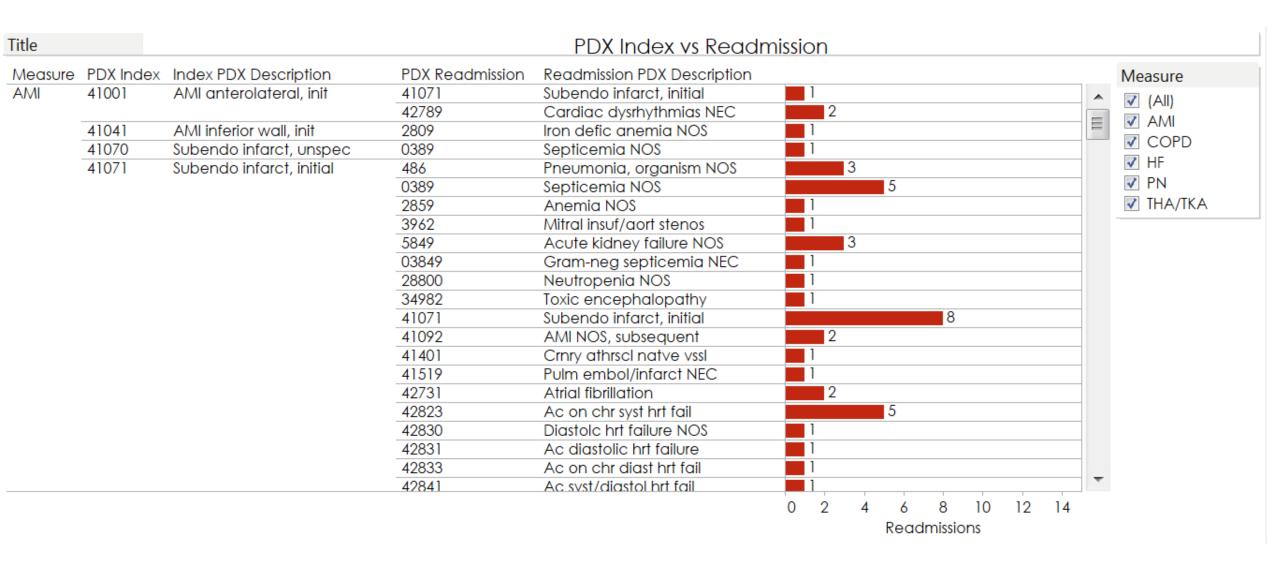












### Areas of Focus

- Patient populations at risk
- Patients with limited English proficiency
- Post discharge follow up appointments
- Robust post discharge programs HHA
- Communication All around
- Opportunity for telemonitoring
- Community factors transportation, nutrition, meds

## Financial and Clinical Collaboration

- Development of financial KPI, data driven
- Metric to measure readmissions, CMS focused
- Methodology to validate readmission initiatives
- Tracking to determine readmission drivers
- Validate post-acute care improvement strategies
- Financial health



# Looking Ahead

- Bundled Payments
- CMS Performance-Based Payment Goals
- Performance Comparisons
- Other Payers and Policies Around Readmissions



mpact of Eliminating All Excess Readmissions				
rovider#	240002			
ESSENTIA HEALTH ST MARY'S MEDICAL CENTER				
By entering alternative values to the right of the listed values, you can view the impact of different assumptions.				
rovider Transfer Adjusted Case Mix Index				
Transfer Adjusted CMI from the FY2015 IPPS Final Rule - Impact PUF			1.9129	
nnual Medicare Discharges				
Annual Medicare Discharges from the FY2015 IPPS Final Rule - Impact PUF			6,656	
ost-to-Charge Ratios				
Operating Cost-to-Charge Ratio from the FY2015 IPPS Final Rule - Impact PUF			0.3060	
Capital Cost-to-Charge Ratio from the FY2015 IPPS Final Rule - Impact PUF			0.0130	
Daymont Day Care (margae promont from 2012 MedDay data undated to 2015 dellare)				
ayment Per Case (average payment from 2013 MedPar data updated to 2015 dollars)  AMI		\$	14,238.31	
HF		\$	10,774.65	
PN		\$	7,405.87	
COPD		\$	9,382.40	
THA/TKA		\$	12,519.81	
ayment Update Factor (2013 - 2015) applied to the 2013 MedPar Data to adjust to 2015 dollars			0.99897	
Operating			1.03124	
Capital			1.03124	
ost Per Case using an average charges per case from MedPar and applying the Operating and Capital Cost-to-Charge ratios fror djusting to 2015 dollars	n the FY 2015 IPPS Fin	al Rule	- Impact PUF and	
AMI		\$	17,574.39	
HF		\$	12,523.44	
PN		\$	7,658.03	
COPD		\$	10,449.29	
THA/TKA		\$	11,367.60	
ost Update Factor (2013 - 2015) applied to the cost calculated using charges from the 2013 MedPar Data			4.05472	
Medicare cost update factor			1.05473	
Variable Cost Percent				
Variable Cost Percent of 20%			20.00	%
Provider Impact				
Average Excess Readmissions per year			9.81	
Total Payments for Excess Readmissions		\$	93,250.13	_
Total Variable Cost for Excess Readmissions		\$	18,012.62	_
Estimated Readmission Penalty		\$	92,238.15	_
Net Gain/(Loss) of Eliminating All Excess Readmissions		\$	17,000.64	
Net Gamy (Loss) of Eminiating All Excess Readmissions		Ą	17,000.04	

# Readmissions Penalty Calculator

- Free
- Download at <u>www.besler.com/readmissions</u>

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Readmissions Penalty Calculator: www.besler.com/readmissions

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