

## Price Transparency and No Surprises Act Promotion Q1 and Q2 2023

Hospital leadership continues to push for cost containment and reallocation of existing budget to address staffing concerns. Amid today's unique healthcare environment, additional spend for regulatory items can be difficult.

CorroHealth has extended a program for Hospital Association partners to assist with regulatory spend related to the Price Transparency and No Surprises Act regulatory areas. The following provides Hospital Association partners with:

### **A Tiered Software Discount Model:**

The discount model in the following document provides breaks in pricing based on the total number of Hospital Association members working with CorroHealth. The models also build in additional pricing considerations for Critical Access Hospital members and existing CorroHealth clients wishing to simply expand solution functionality.

### **Webinar Content for Program Promotion:**

CorroHealth is giving priority access to our Price Transparency and No Surprises Act experts for educational webinar engagement. The content below can be utilized to set Hospital Association member webinars after coordinating with CorroHealth on a date and time for sessions.

### **Program Contact:**

The key CorroHealth contact to connect with for scheduling of webinar sessions, connecting with members for solution deep-dive, or other questions is as follows:

Greg Goodale  
Senior Vice President, Price and Contract Software  
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## Webinar Details

### *Description:*

With the intent to empower patients and increase competition, the Price Transparency requirements went into effect on January 1, 2021. Two years later, the No Surprises Act (NSA) added more regulations to protect patients. Simply put, the NSA protects patients from surprise medical bills that come from unknowingly receiving care from out-of-network care providers and emergency services.

It also took Price Transparency to a new level by requiring providers to present a good faith estimate to uninsured or self-pay patients since January 2022 and soon issuing estimates to health plans which will use the estimate to provide an advanced Explanation of Benefits to their enrollees.

Many providers still have unanswered questions about how Price Transparency and NSA affect their practice—and the steps they must take to comply with them. This presentation will attempt to answer many of those questions as we discuss how Price Transparency and NSA have evolved and where they are projected to go.

### *Learning Objectives:*

- Learn which healthcare facilities/providers must comply with Price Transparency and NSA regulations.
- Outline the requirements of Price Transparency.
- Discuss required NSA documents and timeframes for presenting these to patients.
- Explore the NSA provisions that will be enforced later in 2023 after final rulemaking.

### *Target Audience:*

- CFOs
- Accounting and Finance Managers
- Compliance Managers
- Business Office Managers
- Clinic Providers

### *Speaker & Bio:*

Barbara Johnson, BSN, RN - Senior Revenue Consultant

As a registered nurse Barbara primarily worked in emergency medicine, then transitioned into nursing administration. She entered the specialty of Revenue Integrity as a nurse auditor where she expanded her knowledge of coding and revenue cycle compliance through membership in AAPC and HFMA. In her current position with CorroHealth, she has become a subject matter expert on Price Transparency and No Surprises Act.



## Association Member Solution Fee Schedules

Rates for solutions at the various promotional levels are provided on the following pages.

These include the following fee schedules:

- **PPS Hospital Fee Schedule:**  
rates for new CorroHealth clients under the Prospective Payment System
- **Critical Access Hospital Fee Schedule:**  
rates for new CorroHealth clients operating as a Critical Access Hospital
- **Existing CorroHealth Price Transparency Clients:**  
rates for existing CorroHealth clients already utilizing the Price Transparency and NSA Convening Provider Tool

### PPS Hospital Fee Schedule

	List Rate Discount	Price Transparency +NSA Convening Provider Tool		Price Transparency +NSA Convening Provider Tool + NSA Co-Provider Portal	
		Implementation	Quarterly Subscription	Implementation	Quarterly Subscription
Association Member Rate	5.0%	\$16,388	\$2,731	\$27,778	\$8,289
Association Member Extended Rate (5 to 10 Member Clients)	7.5%	\$15,956	\$2,659	\$27,047	\$8,071
Association Member Extended Rate (11 to 20 Member Clients)	10.0%	\$15,525	\$2,588	\$26,316	\$7,853
Association Member Extended Rate (21+ Member Clients)	15.0%	\$14,663	\$2,444	\$24,854	\$7,416

Price Transparency & NSA rates include up to 10 National Provider Identifier (NPI) specific licenses and 20 users for the NSA Co-Provider Portal. Additional NPI licenses and user fees will be charged as follows:

- \$495 quarterly subscription fee per additional NPI above 10
- \$125 annual user license per additional user above 20

Loading of contracts or fee schedules by CorroHealth will incur a charge of \$125 per loaded fee schedule or contract.



## Critical Access Hospital Fee Schedule

	List Rate Discount	Price Transparency +NSA Convening Provider Tool		Price Transparency +NSA Convening Provider Tool + NSA Co-Provider Portal	
		Implementation	Quarterly Subscription	Implementation	Quarterly Subscription
Association Member Rate	5.0%	\$11,400	\$1,900	\$20,420	\$5,023
Association Member Extended Rate (5 to 10 Member Clients)	7.5%	\$11,100	\$1,850	\$19,883	\$4,891
Association Member Extended Rate (11 to 20 Member Clients)	10.0%	\$10,800	\$1,800	\$19,346	\$4,759
Association Member Extended Rate (21+ Member Clients)	15.0%	\$10,200	\$1,700	\$18,271	\$4,494

Price Transparency & NSA rates include up to 5 National Provider Identifier (NPI) specific licenses and 10 users for the NSA Co-Provider Portal. Additional NPI licenses and user fees will be charged as follows:

- \$495 quarterly subscription fee per additional NPI above 10
- \$125 annual user license per additional user above 20

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## Existing CorroHealth Price Transparency Clients

	List Rate Discount	NSA Co-Provider Portal		
		Implementation	PPS Hospital Quarterly Subscription	Critical Access Hospital CAH Quarterly Subscription
Association Member Rate	5.0%	\$0	\$7,422	\$3,711
Association Member Extended Rate (5 to 10 Member Clients)	7.5%	\$0	\$7,227	\$3,613
Association Member Extended Rate (11 to 20 Member Clients)	10.0%	\$0	\$7,031	\$3,516
Association Member Extended Rate (21+ Member Clients)	15.0%	\$0	\$6,641	\$3,320

NSA Co-Provider Portal rates include:

- For PPS Hospitals: Up to 10 National Provider Identifier (NPI) specific licenses and 20 users for the NSA Co-Provider Portal.
- For Critical Access Hospitals: Up to 5 National Provider Identifier (NPI) specific licenses and 10 users for the NSA Co-Provider Portal.

Additional NPI licenses and user fees will be charged as follows:

- \$495 quarterly subscription fee per additional NPI above 10
- \$125 annual user license per additional user above 20

Loading of contracts or fee schedules by CorroHealth will incur a charge of \$125 per loaded fee schedule or contract.